



## **Job Profile: Field Sales & Community Broadband Champion - Commission Only**

### **Job Description**

We are seeking a motivated and energetic Field Sales Representative to join our dynamic sales team. This role requires a friendly and presentable individual who excels in building immediate rapport with potential customers. As a Field Sales Representative, you will be pivotal in driving our company's success through direct, door-to-door sales of our internet services and telecom solutions.

### **Key Responsibilities**

- Engage with potential customers through door-to-door interactions, providing detailed information about our products and services.
- Develop and maintain excellent relationships with customers, ensuring a high level of customer service and satisfaction.
- Meet or exceed weekly and monthly sales targets.
- Provide feedback on customer interactions and market conditions to the sales team.
- Keep Up to date with the latest products and services to provide accurate information to potential customers.

### **Requirements**

- Proven experience in door-to-door marketing or sales.
- Previous experience in the internet services/telecom industry is highly preferred.
- Excellent interpersonal skills with the ability to instantly build rapport and trust.
- Target-driven with a strong sense of ownership and pride in performance.
- Must be down to earth and enthusiastic about interacting with diverse customer bases.

### **Preferred Skills**

- Valid Driving Licence.

### **Work Environment**

- This is a fully remote, field-based role requiring travel within assigned locations.
- As a self-employed contractor, you will be responsible for managing your schedule and sales strategy.

### **Employment Type**

- Self-employed, commission-only role.

### **Location**

- Several locations are available. Please specify your preferred location upon application.

### **Additional Benefits**

- Competitive commission structure.
- Attractive bonus scheme based on performance.
- Potential to earn significant commissions based on sales performance.